



**UNITED STRUCTURES OF AMERICA**  
I N C O R P O R A T E D

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## **TECHNICAL BULLETIN**

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Date: February 8, 2013

TB2013.02.08

### **TOUCH UP PAINT – PANELS AND TRIM**

In an effort to provide better service and lower costs U.S.A. has partnered with Sherwin Williams to supply our panel and trim touch up paint. In years past this product has been supplied by Akzo Nobel, our coil coating paint manufacturer. Long lead times, minimum quantity orders, and product shelf life have lead to issues in recent years.

Touch up paint is only supplied in 1 gallon cans from Sherwin Williams. U.S.A. will be required to divide the gallon cans into (8) empty pint bottles at our shop. Pint bottles of touch up paint will sell for \$9.00 each. In the event the entire gallon is requested the sell price will be \$45.00/gallon. The shelf life of this product is three years. We have already color matched our large moving colors. Other colors, including special colors, can be matched as needed in a matter of hours at any Sherwin Williams branch using a U.S.A. paint chip. There is no warranty on touch up paint and no difference in Kynar or Sil-Poly.

There is a Sherwin William branch close to each of U.S.A.'s plants and typically delivery of the gallon can(s) to U.S.A. is at no charge. Many times it may be easier to ask our customers to drop by their local Sherwin Williams branch to get touch up paint. In this case the full gallon must be purchased, but U.S.A. can place the order and have it at will call within a matter of hours. Moreover, there is no freight charge.

Our account representative is Mr. Steve Heid. He can be contacted at (713) 444-9439 or [swrep4933@sherwin.com](mailto:swrep4933@sherwin.com). Feel free to contact Mr. Heid to discuss any questions you may have concerning this program.

We hope this adjustment benefits both U.S.A. and our customers. Please advise our customers of this change as needed.

**KNOW YOUR PRODUCT**