



UNITED STRUCTURES OF AMERICA
I N C O R P O R A T E D

TECHNICAL BULLETIN

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100% DOMESTIC STEEL AND BUY AMERICA

Over the past few years U.S.A. has seen an increase in the requirement of jobs which require us to adhere to the policies of the “Buy America Act”. In years prior to the Buy American Act movement (pre 2009) it was more common to see jobs which require materials to be 100% domestic. The phrase “Buy American Act” might lead one to believe 100% domestic material is required. However, there are various aspects of the Buy American Act which can waive the requirement of domestic materials. Factors such as cost, availability, practicality, and trade agreements all play a role in this.

U.S.A., our customer, and typically the end use owner lack the knowledge to fully understand these policies. **Therefore, effective immediately U.S.A. will have two options in regards to the origin of material – 100% DOMESTIC OR STANDARD.**

There is no reason to denote any reference to the Buy American Act on an order or a quote. If the customer or specifications make reference to the Buy American Act simply state **100% DOMESTIC** on the order/quote. Use common sense – most government projects required 100% domestic steel. Discuss this with your customer and make them aware that this is an option, not the standard. Again, it must be noted on the order or quote.

Currently the cost of 100% domestic projects versus standard projects have very little variance. In years past it has increased the cost upwards of 3%. U.S.A. will continually review these cost variances and keep you updated of any adjustments which need to be made on projects which required 100% domestic materials.

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